



Purely Canada Foods
Battle River Railway Location
Grain Buyer and Facility Coordinator
Based out of Alliance, AB or home.



Contact: Matt@battleriverrailway.ca

Websites: BattleRiverRailway.ca , PurelyCanada.ca

Employer: Battle River Railway

Full Time

About Us

Battle River Railway is a New Generation Cooperative owned locally by and for farmers. Headquartered in Forestburg AB, we own and operate our shortline railway from Camrose to Alliance AB, as well as grain assets at 4 locations along our railway. Through our partnership with Purely Canada Foods, we aim to provide value to farmers as they sell their crops to local and global markets.

Purely Canada Foods (PCF) is a vertically integrated grain exporting company headquartered just outside Regina SK, with physical assets including railway infrastructure, grain storage terminals, private railcar fleet, and strategic farm acres. These assets allow PCF to reliably and nimbly provide the highest quality products and service to our domestic and international customers. Purely Canada has additional offices in Saskatoon SK, Forestburg AB & Blenheim ON.

Tasks

- Responsible for a large geographic area, centred around the Alliance area
- Engage with existing customers and cultivating new customers
- Sample pickups and farm visits
- Purchase grain from farmer customers
- Work with existing team to coordinate and communicate deliveries with farmers
- Support elevator operations staff as needed
- An office will be provided at our Alliance location, but the successful applicant will be expected to travel regularly. Remote work is possible as well.

Skills required

- Self driven, highly motivated, good communicator with a sales centric attitude.
- Comfort with spreadsheets, computers and texting is required.
- A valid class 5 license and an adequate personal vehicle (mileage will be paid).
- Excellent negotiation skills required
- Experience in the grain industry is required.

Compensation

- Pay will be a competitive salary based on experience.
- Performance based bonus
- Annual profit share eligible
- Health benefits program
- A laptop and an allowance for a personal phone will be provided.